

#### MAISON&OBJET PARIS

### THE CAN'T MISS BUSINESS EVENT

### **BOOST YOUR BUSINESS**

**3000** brands – of which **600** news / edition **84%** of visitors order in the following months Average **+ 100** customers met/exhibitor including **70** new business contacts

### **CONNECT WITH BUYERS**

80.000 unique visitors / fair – 1/4 are new
45% international – from 150 countries
29% are exclusive to Maison&Objet

### PITCH YOUR BRANDD

1.500 journalists, influencers, bloggers:
45% international
3 WHAT'S NEW corners to present a selection of trends and innovative products

Post event surveys 2018, 2019, 2020





# **UNIQUE&ECLECTIC**

The U&E exhibitors are aligned on collections with a strong storytelling. They are sharing ethical values and artisanal techniques, proof of their cultural now-how.

**Unique&Eclectic** brings together decorative objects and furniture inspired by cultures from all over the world, gathering a wide range of styles and trends. Beyond ethnic inspirations, it's craftsmanship that sets the tone with statement objects and pieces that are one of a kind, mixing styles and ages.

**Key words:** a combination of styles, inspired collections, unique and craft pieces, atypical concepts, a flea market spirit – industrial – vintage, mix and match, fair, sustainable



## **EXHIBITOR FOCUS**

On UNIQUE&ECLECTIC, each edition of Maison&Objet brings together\*:

**182** Exhibitors Of which almost **1/4**are new

More than **7 800** sqm of booths **43** sqm the average surface per exhibitor

© Pols Potten



Pols Potten displays his collection with great enthusiasm at the Maison&Objet show. Paris is, as a city, a great starting point for visit and the fair provides so much inspiration. Maison&Objet is, as a show, unique and a can't miss event for its supply and international demand in interior design.

> Theo Grootendorst, CEO – Pols Potten

\*Average of the January 2020 and September 2019 editions

## **BUYER FOCUS**

Maison&Objet is THE show exploring emerging trends and new ways of consumption.

A wide range of professionals – shops, concept stores, interior designers, architects, galleries, hotels – are crossing the alleys to get inspired and find innovative products.

Maison&Objet seen by...:

Fabiano Hayasaki, Achitect, BR With more than 2,000 projects this internationally renowned architect works with very demanding customers.

 <u>Staffan Tollgard</u>, CEO, Tollgard Design Group, London, GB
 His creative and collaborative approach creates modern and audacious interiors.

Delia Lachance, CEO, Westwing, DE In 2011, Délia Lachance and Stephan Smalla created Westwing, a private website intended for interior design. Today, Westwing operates in 11 countries.

Discover the last edition report



<sup>©</sup> Maison Sarah Lavoine – Paris XVI



"It's a real strength to have in France a fair with a such recognition, known and renown in France and all over the world. Beyond all the new collections displayed there, it's a concentrate of trends!"

#### Sarah Lavoine,

Interior Designer, Maison SarahLavoine, FR

UNIQUE&ECLECTIC | 2022

## WHERE IS LOCATED UNIQUE&ECLECTIC?

The whole Unique&Eclectic offering is located in Hall 5A, at the heart of the fair.

The offering is organized by style around 4 decorative environments:

- Global concept of decoration
- Concept of decorative accessories
- Unique pieces
- Rugs Square



Non-binding map - subject to modification

UNIQUE&ECLECTIC | 2022

### The environments – UNIQUE&ECLECTIC

# GLOBAL CONCEPT OF DECORATION

### A few names:

Ay Illuminate Borgo Delle Tovaglie Chehoma Le Monde Sauvage Beatrice Laval Heerenhuis Honoré Joe Sayeg Manufactori Pols Potten Po! Paris Raw Materials by One World Interiors Rock the Kasbah Sol & Luna Traces of me Versmissen Zenza







### The environments – UNIQUE&ECLECTIC CONCEPT OF DECORATIVE ACCESSORIES

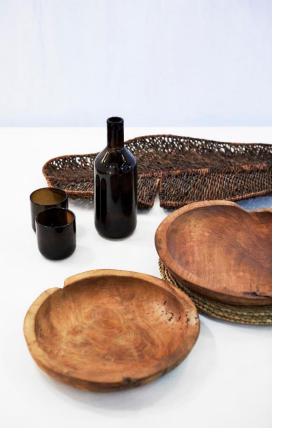
### A few names:

5 Etoiles Abigail Ahern Atelier Mendil Bed and Philisophy Beija Flor Chhatwal & Jonsson Chabi Chic Invincible Eté Lindell&co Mushkane Tinja Valentina Hoyos Van Verre....











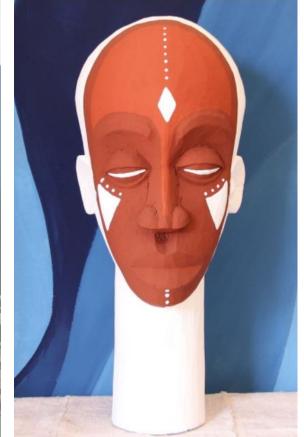
The environments – UNIQUE&ECLECTIC

### **UNIQUE PIECES**

### A few names:

All Origin As'Art Atmosphère D'ailleurs Azen Etienne Roland Fernando Otero Hindustan House Jd Production Kanem Kronbali **MI** Fabrics Pagoda Thierry Gerber Tribus & Royaumes











# The environments – UNIQUE&ECLECTIC **RUG SQUARE**

### A few names:

Altinboynuz

Amini Art

Bazar du Sud

Chuk Palu

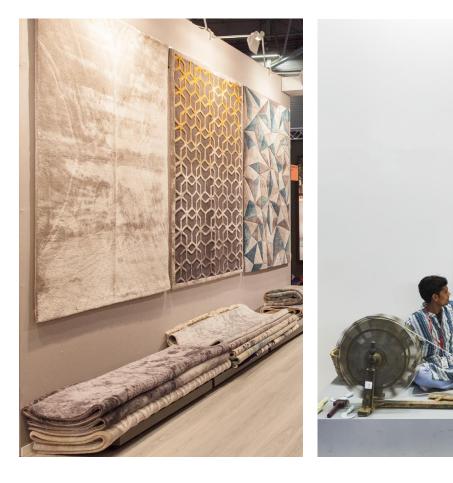
Der Kelim

Le Nouvel Atlas

Ornate

Subasi Hali

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## BUDGET

## Estimate the cost of the exhibition surface

To help you anticipate your participation, we suggest you some budget estimated for guidance.

You have several exhibition zones at your disposal (front line, red carpet, central). Their rate is added to the price per square meter, and can vary according to the visibility in the show. Very requested, their access is subject to availability and conditions.

We invite you to get in touch with your sales contact in order to have a personalised quotation.

 $\rightarrow$  See the rates 2022

## Estimate the cost of additional fittings

Before the show, you can order, on your online personal space, additional fittings such as: partition, covering, lighting, furniture, parking...

Our team is at your disposal to support you in your preparation.

### → See the additional fittings



# **SERVICES AT YOUR DISPOSAL**

### **BOOST YOUR VISIBILITY**

Give your brand details for the show communication tools: official catalogue, exhibitors list (maisonobjet.com), mom, etc.

Apply to our **promotional services** targeted for visitors. These services allow you to be part of the "What's New" spaces, the visitor itineraries, etc.

Inform your clients and prospects about your participation with the **personalized communication kit**.

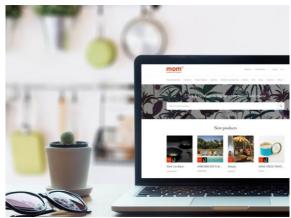
### **GROW YOUR NETWORK**

**Invite complimentarily** your clients and prospects to come and meet your during the fair. Collect easily the visitors' information coming to your booth and plan an effective follow-up with the **badge reader application**.

### PREPARE YOUR SHOW

Throughout your entire preparation for the show, the Maison&Objet team is fully mobilized to support you. The customer service is at your disposal to inform and guide you. The Operation Department supports you in your technical and logistic preparation. The sales team guides you in your fair promotion and introduces you the various tools and services designed for you.





## MOM, YOUR DIGITAL PARTNER

The innovative alliance of the digital world and the expertise of Maison&Objet is at your disposal all year long with the MOM platform. With your participation, you benefit from a free trial offer.

### PREPARE YOUR SHOW EFFICIENTLY

Optimise your show investment with a **reinforced visibility** through your product sheets on mom (trial offer effective from the opening of the online service to one month after the show).

### **BOOST YOUR BUSINESS**

Receive **meeting request** for the show. **Multiply your contacts** and business opportunities before, during and after the show!

### JOIN THE MOM COMMUNITY

More than **6.000 brands** and **3 million of unique visitor** per year A well-balance network of professionals: 52 % Specifiers Vs. 48% Retailers **8 min** : average time spent on the website, about 7 pages seen per visitor

If you want to make the most of the functionality offered by MOM your sales contact is at your disposal for any further information.







Description

Le Stool est un tabouret facile dans un espiti lounge, wec une esthélique contemporaire chic par le mariage du textelle et du laiton. C'est à la fois une pièce soutplure belle a negarder, monobloc, esthélique et décorative. Pratique, il est partait pour une assise supplémentaire dans la maiano. Il est disponible sur commande en coton Oragie, d'ini, Indien, Vélous Gris



75004 Paris France

Tel. Afficher le numéro

## YOUR CONTACTS UNIQUE&ECLECTIC



Mrs Stéphanie CROUCHET e-mail: <u>stephanie.crouchet@safisalons.fr</u> Phone: +33 (0)1 44 29 02 47



Mrs Lény DESSENNE e-mail: <u>leny.dessenne@safisalons.fr</u> Phone: +33 (0)1 44 29 03 77